

Travel management company Colpitts expand to meet the demands of buoyant Aberdeen market

By Duncan Sanders, marketing and operations manager, Colpitts

During a period where most business news seems to be shadowed by doom and gloom, it is somewhat relieving to know that business in the north of Scotland is still powering ahead. This being the case, the thriving oil and gas industry continues to stretch the resources of Aberdeen based travel management companies who are struggling to employ enough staff to meet the demands of their clients.

Colpitts World Travel, one of the oldest and most established travel management companies in the United States, has recently undergone major expansion of their Edinburgh based European Headquarters. This expansion has seen a move to larger office space, investment in new technology and the employment of new sales and reservations staff.

Colpitts welcome Maggie Monteith (director of business development) and Craig Patterson (sales manager) previously from a competitor, to their growing team.

As part of Colpitts expansion programme they are focused on tapping into Aberdeen's buoyant market by providing a tailored travel management

service that is well staffed and supported by state-of-the-art technology and reporting capabilities.

Colpitts Corporate Travel Agents are among the most seasoned in the industry and average 16 years experience. They all have extensive training in international fare construction and are well versed at reducing costs while never compromising on quality.

Although trading conditions in the North of Scotland are still favourable, it is important not to become complacent and forget the benefits of using a specialist travel management company like Colpitts. A correctly tailored travel programme not only improves time efficiencies but more importantly enables organisations to reduce their travel and meetings expenditure by tapping into a wealth of knowledge held by their agents.

Colpitts usage of specialist marine and offshore airfares along with negotiated hotel rates and airline route deals open up a world of cost options that are not visible or indeed available directly to travellers.

In addition to a bank of knowledge and fare capabilities, Colpitts provide valuable support tools

to streamline the travel process. These include; automated quality check technology that monitors all reservations to ensure compliance with corporate travel policies, a dedicated meetings and events division, real time financial and risk management reports, 24 hour access to itinerary and destination information from anywhere in the world and passport and visa services.

Colpitts also offers a choice of two online booking tools that give travellers the ability to book their own travel, yet still benefit from centralised billing, financial and risk management reports and quality control for policy compliance. Additionally, these reservations have the added advantage of being supported by the same agents you deal with when booking by phone or email.

Colpitts sales team will be hosting an evening reception at the Malmaison Hotel on May 21st to introduce themselves to anyone interested in finding out more about their corporate travel and event management services. ■

To express your interest in attending this event please email: dsanders@colpitts.co.uk

We prepare for the unexpected – so you don't have to.

When it comes to business travel and events management, it pays to team up with a full-service provider.



Our travel and event management specialists excel at forward planning, by taking care of all your travel and meetings needs, from flights and hotels to transfers and car hire.

Plus, our state-of-the-art technology and automated quality control systems give you peace of mind, offering online booking, financial reporting and traveller tracking 24 hours a day. This ensures itineraries are always compliant with your travel policy and corporate manslaughter legislation.

Our dedicated meetings division has a proven track record of successfully managing dynamic, creative events at stunning venues around the globe.

With Colpitts taking care of every detail, you know you are in good hands – no matter the climate.

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